

Hamilton Lane Generates Timely and Reliable Due Diligence Reports with the Help of Intelligo Clarity Now

Leading private markets investment firm, Hamilton Lane, benefits from the speed and accuracy of Intelligo Clarity Now's automated background checks.



THE CHALLENGE

Hamilton Lane's dedicated Operational Due Diligence team processes over a hundred requests for due diligence reports each year. They are responsible for providing risk intelligence on potential investment opportunities at the company level, including assessing the relevant individuals from the executive management under review.

Supporting more than 450 employees in 18 offices, the ODD team needed a system that could quickly provide background checks at scale without compromising accuracy. Meeting the organization's fast pace also required a user-friendly system that could enable their multinational team to effortlessly access, track and share information.



"Intelligo Clarity Now helps our global team work more efficiently, quickly and with a high level of reliability, making it easier to interpret reports and share information."

—Matthew Barbato, Senior Risk Manager, Head of Operational Due Diligence, Hamilton Lane



THE SOLUTION

The automated reports generated by the Intelligo Clarity Now platform provide Hamilton Lane with a complete due diligence background check on either a company or an individual within hours of making the online request. Clarity Now gives the Hamilton Lane team immediate access to key information for due diligence analysis and the capacity to manage a high volume of risk intelligence requests.

The online platform streamlines every stage of the process, from ordering reports to sharing them with team members. Hamilton Lane can request new background checks with one click through the online user interface. Entering basic identifying information, the team can initiate a full report on any individual or company or request a repeat analysis on a previous report to confirm whether anything had changed since the last review.

“In our business, speed and accuracy are essential,” said Matthew Barbato, Head of Operational Due Diligence. “The Clarity Now platform gives us thorough insights into an individual within hours of requesting the report.”

Clarity Now’s user-friendly customer interface further streamlines the background check process. With red and yellow flags to alert the team to potential areas of concern, they can quickly assess evidence to determine whether further action is required. Links to source material are provided in the Clarity platform, allowing team members to review issues for themselves in depth.

“We want to arrive at our own conclusions,” Barbato explains. “With Clarity Now, we can easily review all source material and make our own assessment of which findings will have an impact on the viability of an investment.”

Clarity Now allows the Hamilton Lane team to have a complete background check report in hand within hours in an easy-to-understand format that is simple to share for remote collaboration.

Barbato sums it up, “Intelligo Clarity Now gives us the speed we need with a high level of reliability and a user-friendly interface, making it easier to interpret reports and share information.”



About Hamilton Lane

Hamilton Lane (NASDAQ: HLNE) is a leading private markets investment management firm providing innovative solutions to sophisticated investors around the world. Dedicated exclusively to private markets investing for 30 years, the firm currently employs approximately 475 professionals operating in offices throughout North America, Europe, Asia Pacific and the Middle East. Hamilton Lane has \$757 billion in assets under management and supervision, composed of \$92 billion in discretionary assets and \$665 billion in advisory assets, as of June 30, 2021. Hamilton Lane specializes in building flexible investment programs that provide clients access to the full spectrum of private markets strategies, sectors and geographies. For more information, please visit www.hamiltonlane.com or follow Hamilton Lane on Twitter: @hamilton_lane.